

Message Text

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42

ACTION EUR-06

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R 061224Z MAY 74

FM AMEMBASSY BUCHAREST

TO USDOC WASHDC

INFO SECSTATE WASHDC 8626

AMEMBASSY BUDAPEST

AMEMBASSY MOSCOW

AMEMBASSY WARSAW

UNCLAS BUCHAREST 1921

FOR BIC/COZART FROM SMITH

EO 11652: N/A

TAGS: BEXP, ETRN, QIR, HU, PL

SUBJECT: US AVIATION GROUND SUPPORT EQUIPMENT TRADE MISSION:
SUMMARY REPORT

1. US AVIATION GROUND SUPPORT EQUIPMENT TRADE MISSION ENDED TWO DAYS OF APPOINTMENTS WITH HUNGARIAN OFFICIALS 03 MAY, THUS COMPLETING SCHEDULED THREE COUNTRY TOUR. AT MISSION WRAP-UP ATTENDED BY COMMOFF MILLER, MISSION MEMBERS CONTRASTED EXPERIENCE IN EACH OF THREE CAPITALS VISITED, NOTING SATISFACTION WITH CONTACTS DEVELOPED DURING WARSAW AND BUDAPEST VISITS, AS WELL AS NEED FOR FURTHER EFFORTS TO DEVELOPE RELATIONS WITH SOVIET BUYERS. OF THREE COUNTRIES VISITED, GROUP AGREED THAT MAJOR LONG-TERM MARKET WILL BE SOVIET UNION.

2. DESPITE SMALL SIZE OF THE MARKET, MISSION MEMBERS REPORTED GOOD RECEPTION IN BUDAPEST. COMPANY REPRESENTATIVES MET WITH KIKEX, FOREIGN TRADE ORGANIZATION, AS WELL AS END USERS AND BUYERS AT MALEV, THE NATIONAL AIRLINE; LRI, HUNGARIAN AIRPORT AUTHORITY; AND UVATERRE PLANNING AUTHORITY. HUNGARIAN OFFICIALS EMPHASIZED INTENT TO MAKE IMMEDIATE PURCHASES. MALEV PROVIDED LIST OF IMMEDIATE EQUIPMENT REQUIREMENTS AND OTHER ORGANIZATIONS SUBMITTED REQUESTS FOR SPECIFIC PROJECT/SALES PROPOSALS TO INDIVIDUAL FIRMS. INDEX OF HUNGARIAN INTEREST IN MISSION VISIT WAS AGREEMENT OF

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HUNGARIANS TO MEET WITH US VISITOR IN EMBASSY, MARKING FIRST

SUCH MEETING IN RECENT YEARS.

3. ACCORDING TO NIKEX DIRECTOR HORVATH, MAJOR PENDING PROJECT IS RESURFACING OF EXISTING RUNWAY, AND CONSTRUCTION SECOND RUNWAY. COMPANY REPRESENTATIVES PROVIDING LIGHTING SYSTEMS AND SURFACING EQUIPMENT HAD OPPORTUNITY TO DISCUSS PROJECT WITH NIKEX, LRI TECHNICIANS AND WILL FOLLOW UP WITH SPECIFIC PROPOSALS.

3. MISSION EXPENDITURES WELL UNDER BUDGET. FINAL REPORT TO BE FILED FOLLOWING JANKOWITZ/SMITH RETURN TO WASHINGTON.
BARNES

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